



Medical Transport Home
When The Unexpected Happens

Affiliate Partners and Distributors

***Protecting Your Client's
Health, Wealth and Time.***

Why Offer To Your Clients



- ⊕ 1 in 13 people will go to the hospital each year
- ⊕ If your client has a serious or critical injury or illness and admitted to the hospital, needs medical evacuation, would they want a choice on where to be treated?
- ⊕ Many health insurance, travel insurance, premium credit cards don't provide the coverage your clients may want should a medical evacuation be needed.
- ⊕ Do they cover a return to your client's home hospital of choice?
- ⊕ Is your client prepared to deal with being hospitalized out of network for a long period of time, away from their doctors, their family?
- ⊕ Does your client understand that if medical evacuation is needed and they are not offered a choice, the cost of arranging an air medical flight can cost them anywhere from \$25,000 to \$150,000 out of pocket with payment required upfront.
- ⊕ The costs are numerous, not just financially but the time to figure out who will transport them and securing funds to do so.

Prepared to Protect Traveler' Health, Wealth and Time



Nationwide®

True Insurance... There Is A Difference



Nationwide®

Do you want your customer in a regulated insurance plan or membership with no oversight or recourse?

- + Fully Underwritten By Nationwide Mutual Insurance, Rated A+ by both A.M. Best and Standard and Poor's**
- + We Don't Pose As Insurance With An Unregulated "Membership" Program**
- + Why Unregulated Membership Plans Fall Short
 - + No Recourse - Who Do You File A Complaint for Non-Performance?**
 - + No Compliance – Are Plans Underwritten and Premiums Safeguarded to Protect The Insured to Cover All Claims?**
 - + No Medical Standards - Are The Medical Providers Vetted By An Underwriter or Third Party To Ensure High Quality Care And Proper Medical Evacuation Procedures Are In Place?****

True Insurance, True Protection & True Peace of Mind

What is Travel MedEvac?



- ⊕ Our Primary Benefit Covers Medical Evacuation To Traveler's Home Hospital Of Choice
- ⊕ Several Other Benefits Further Enhance The Medical Evacuation Coverage With The Traveler And Family Needs In Mind
- ⊕ No Pre-existing Condition Clause
- ⊕ Plans Are Currently Available To Citizens Or Those With Residences In The United States
- ⊕ Travel Medevac Will Launch Plans That Covers All Residents For Nearly All Countries, Including Expatriate Plans In The Summer Of 2018



Nationwide®

Premium Air Ambulance Insurance

What is Travel MedEvac?



- ⊕ Hospital-to-Hospital Air Medical Transport to Your Client's Hospital of Choice
- ⊕ Ground Ambulance Included With Air Ambulance Transport
- ⊕ Commercial Medical Escort



Nationwide®

Exceptional Benefits Full You Won't Find Anywhere Else

What is Travel MedEvac?



Additional Insurance & Benefits

- ⊕ Transport of Traveling Companion or Family Member
- ⊕ Visitor Transportation
- ⊕ Return of Children and Dependents
- ⊕ Vehicle Return – *Auto, RV, Motorcycle or Vessel*
- ⊕ Disabled Driver Vehicle/RV Return
- ⊕ Mortal Remains Return



Nationwide®

Exceptional Medical Evacuation Benefits

No Hidden Fees...



*Travel MedEvac Provides Exceptional Coverage
for Air Medical Evacuation*

- ⊕ \$500,000 in Coverage
- ⊕ NO Surprise Post Medical Evacuation Expenses
- ⊕ NO Deductibles
- ⊕ NO Medical Claim Forms On Medical Transports



Nationwide®

Don't You Have Enough To Worry About When Hospitalized

Who Should Have Travel MedEvac?



- ✚ Vacationers
- ✚ Extended Stay Travelers
- ✚ Snowbirds



- ✚ Business Travelers
- ✚ Cruisers
- ✚ Students
- ✚ Missionaries / Church Group



Nationwide®

Anyone, Anytime – Be Prepared When You Least Expect It

Know Who Manages Your Client's Care and Transport Home...



- ⊕ We Do Not Bid Out Your Client's Health to the Lowest Cost Air Medical Transport Providers
- ⊕ We Do Not Compromise Your Client's Care
- ⊕ Air Ambulance Worldwide Manages All Flights Using Only A Highly Accredited Network Of Air Ambulance Providers
- ⊕ Air Ambulance Worldwide Manages All The Logistics from Hospital-to-Hospital
- ⊕ Medical Staff Each Have a Minimum of 5 Years of CCU, ICU & Emergency Medicine Experience



Shouldn't Your Clients Know Who Transports Them Home?

Plan Ahead



If your clients are hospitalized with a serious or critical injury or illness when away from home, away from their family, away from their doctors and away from their healthcare network, do they have the right plan to bring them home? Travel MedEvac prepares them should the unthinkable happen.

- ⊕ Peace of Mind
- ⊕ Protects Their Health
- ⊕ Protects Their Wealth
- ⊕ Protects Their Time



Nationwide®

Having A Plan Saves Your Client's Time, Money and Well Being

Proven Ownership Group



TME's Partners Experience

- 25 Plus Collective Years In International Air Ambulance Ownership And Management Experience
- Serve Over 100,000 Customers Annually With Other Specialty Insurance Products For Travelers
- Nearly 20 Years Providing Specialty Insurance Products To Some Of The Top Insurance Companies In The USA, Canada, And Mexico
- 15 Plus Years In Client Insurance Management And Air Ambulance Medical Evacuation Programs

Industry Experience That Exceeds Expectations



Nationwide®

Flexibility



- Classic Insurance Plans Offer Convenience of Frequent Trips Less Than 90 Days in Length
- Extended Stay Insurance Plans Offer Protection for Long Term Travel and Residency Away From Home.
- Mexico Only Plans Offer Savings for Those Traveling Only in Mexico
- No Restrictions or Waiting Periods for Health Conditions
- Plans Available Through 85 Years of Age.



Nationwide®

Limit Restrictions, More Flexibility

Flexible Plans



We offer flexible plan options to fit your client's needs.

- ⊕ Global or Mexico Only
- ⊕ Daily Plans (up to 10 travelers per policy)
- ⊕ Annual Plans
 - ⊕ Individual
 - ⊕ Couple/Companion
 - ⊕ Family
 - ⊕ Extended Stay
 - ⊕ Sr. Plans



Nationwide®

They Choose The Plan That Fits Their Needs

Peace of Mind

Annual Plans Less Than \$1 a Day



- ⊕ Individual Plans – .53¢ per day
- ⊕ Couple/Companion Plans – .36¢ per person per day
- ⊕ Family Plans – Starting at - .12¢ per person per day
- ⊕ Senior Individual Plans - .89¢ per person per day
- ⊕ Senior Couple/Companion - .62¢ per person per day



Nationwide®

Affordable Peace of Mind

Daily Plan Options



+ Daily – Global

- + \$4 per person per day (under 75 years old)
- + \$6 per person per day (between 75 and 84 year of age)

+ Daily - Mexico Only

- + \$3 per person per day (under 75 years old)
- + \$4 per person per day (between 75 and 84 year of age)



Nationwide®

Travel With Confidence

Future Plans



This coming summer of 2018, Travel MedEvac will launch several new plans that will provide coverage beyond US residents and citizens.

- ⊕ **Global Plan** – Available To Residents From Nearly Every Country, Not Just The US. Protection When Traveling Outside One's Home Country.
- ⊕ **Expat Plan** – Available To Citizens Of Nearly Every Country And Will Provide Coverage For Transport To Traveler's Home Country. Ideal For Expatriates Or Students Who May Be Studying Abroad.
- ⊕ **Medical Tourism Plan** – Available To US And Canadians Traveling For Select Procedures Throughout North America.

New Plans That Fit Your Client's Needs

Affiliate Partner



Become an Affiliate Partner and you can not only help protect your clients and fill the gap typical travel insurance plans may have, but you can also earn a commission or referral fee on the plans your clients purchase.

- ⊕ Earn up to 20% commissions and referral fees on new sales and annual plan renewals are paid electronically each month.
- ⊕ Simple set-up with custom trackable links to embed on your site, include with email correspondence to your clients, shared through your social media platform or used to add plans manually on your client's behalf.
- ⊕ Sales reporting via an online affiliate center.
- ⊕ Even if your client leaves your site link and later returns to purchase, you still receive credit.
- ⊕ Helps distinguish you from others and stay ahead with a unique plan to further protect your clients when they travel.

Peace of Mind – Prepare For The Unexpected



Nationwide®



For more information on Travel MedEvac Insurance, including details on our current plans offered, please visit travelmedevac.com

If you are ready to become an affiliate and offer Travel MedEvac Insurance, email Grant Conway at grant.conway@travelmedevac.com to take the next steps!

Thank You!