## Analysis of Written Premium & Loss Ratio

**Mexico Auto Insurance Statistics** 

Source: AMIS

Currency: USD

|      |                     |    | 2012       | 2011             | Percent | 2012       | 2011       | 2012        | 2011        |                        |           |
|------|---------------------|----|------------|------------------|---------|------------|------------|-------------|-------------|------------------------|-----------|
| Rank | Companies           |    | Premium    | Premium          | Growth  | Loss Ratio | Loss Ratio | % of Market | % of Market | AM Best Rating         | Footnotes |
| 1    | Qualitas            | \$ | 9,835,747  | \$<br>9,240,244  | 6.44%   | 41.44%     | 44.50%     | 21.35%      | 21.15%      | B- (Vulnerable, Fair)  | А         |
| 2    | ACE Seguros         | \$ | 8,865,930  | \$<br>8,501,220  | 4.29%   | 48.00%     | 35.92%     | 19.25%      | 19.46%      | A+ (Secure, Superior)  | А         |
| 3    | G.N.P.              | \$ | 5,683,537  | \$<br>5,920,046  | -4.00%  | 25.43%     | 46.13%     | 12.34%      | 13.55%      | A- (Secure, Excellent) |           |
| 4    | Mapfre Tepeyac      | \$ | 4,891,387  | \$<br>4,215,777  | 16.03%  | 52.56%     | 49.35%     | 10.62%      | 9.65%       | A- (Secure, Excellent) |           |
| 5    | HDI Seguros         | \$ | 3,592,835  | \$<br>3,133,765  | 14.65%  | 40.50%     | 43.43%     | 7.80%       | 7.17%       | A (Secure, Excellent)  |           |
| 6    | AIG Seguros         | \$ | 3,011,738  | \$<br>3,284,527  | -8.31%  | 41.20%     | 36.63%     | 6.54%       | 7.52%       | A (Secure, Excellent)  |           |
| 7    | ANA                 | \$ | 2,710,290  | \$<br>2,267,683  | 19.52%  | 35.70%     | 38.08%     | 5.88%       | 5.19%       | Not Rated              |           |
| 8    | AXA Seguros         | \$ | 2,275,762  | \$<br>1,978,887  | 15.00%  | 28.17%     | 41.73%     | 4.94%       | 4.53%       | A (Secure, Excellent)  |           |
| 9    | Aba/Seguros         | \$ | 1,554,726  | \$<br>1,579,573  | -1.57%  | 55.47%     | 66.10%     | 3.38%       | 3.62%       | A+ (Secure, Superior)  | В         |
| 10   | Atlas               | \$ | 1,281,784  | \$<br>1,103,659  | 16.14%  | 36.85%     | 57.16%     | 2.78%       | 2.53%       | Not Rated              |           |
| 11   | El Potosi           | \$ | 832,927    | \$<br>863,034    | -3.49%  | 22.32%     | 25.72%     | 1.81%       | 1.98%       | Not Rated              |           |
| 12   | General de Seguros  | \$ | 659,070    | \$<br>650,915    | 1.25%   | 31.99%     | 10.92%     | 1.43%       | 1.49%       | Not Rated              |           |
| 13   | Zurich Daños        | \$ | 458,460    | \$<br>448,095    | 2.31%   | 26.33%     | 102.37%    | 1.00%       | 1.03%       | A+ (Secure, Superior)  |           |
| 14   | Metropolitana       | \$ | 237,119    | \$<br>322,561    | -26.49% | 101.73%    | 57.89%     | 0.51%       | 0.74%       | Not Rated              |           |
| 15   | Inbursa             | \$ | 92,988     | \$<br>90,396     | 2.87%   | 15.48%     | 42.25%     | 0.21%       | 0.21%       | Not Rated              |           |
| 16   | Royal & Sunalliance | \$ | 52,973     | \$<br>53,963     | -1.84%  | 31.96%     | 44.43%     | 0.12%       | 0.12%       | Not Rated              |           |
| 17   | Banorte Generali    | \$ | 15,168     | \$<br>19,131     | -20.72% | -226.93%   | -114.39%   | 0.03%       | 0.04%       | Not Rated              |           |
| 18   | Tokio Marine        | \$ | 6,631      | \$<br>6,936      | -4.40%  | -2.02%     | 0.17       | 0.01%       | 0.02%       | Not Rated              |           |
|      | TOTAL GENERAL       |    | 46,059,070 | \$<br>43,680,412 | 5.45%   | 40.72%     | 43.24%     | 100%        | 100%        |                        |           |

Footnotes:

A B Figures for these insurers also include Northbound Tourist Auto insurance premium and losses

Recently acquired by ACE Seguros

AM Best Rating Notes:

Notes: To protect our affiliates and customers, The Mexico Insurance Professionals DO NOT represent companies who have not yet applied for an AM Best Rating, or have a stable, rated Parent. Ratings reflected here denote rating of insurer, or insurer's parent company as of March 2013. Unrated insurers can apply to have their financial condition reviewed at any time.

www.mexicoinsuranceonline.com

Year 2012